



**KOAT**  
 3801 Carlisle Blvd. NE  
 Albuquerque, NM 87107  
 (505)884-7777

# CONTRACT

<u>Contract / Revision</u> 947839 /		<u>Alt Order #</u>
<u>Product</u> Candidate		
<u>Contract Dates</u> 09/04/12 - 09/10/12		<u>Estimate #</u> Janice Arnold Jones fo
<u>Advertiser</u> Jones/R/Congress		<u>Original Date / Revision</u> 08/30/12 / 08/30/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> KOAT	<u>Account Executive</u> Beth Pfefferle	<u>Sales Office</u> Albuquerque - L
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
		<u>Total Ratings</u> 130.10
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

DW Turner  
 400 Gold Ave SW  
 12th Floor  
 Albuquerque, NM 87102

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	KOAT	09/04/12	09/10/12	6a A7N More In The AM	6-7a		:30				NM	4	\$1,320.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	09/03/12	09/09/12	-TWTF--				3	\$330.00	4.00			
	Week:	09/10/12	09/16/12	M-----				1	\$330.00	4.00			
N 2	KOAT	09/04/12	09/07/12	Good Morning America	7-9a		:30				NM	3	\$750.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	09/03/12	09/09/12	-TWTF--				3	\$250.00	5.00			
N 3	KOAT	09/08/12	09/08/12	Sa 6a A7N More in the AM	6-9a		:30				NM	1	\$150.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	09/03/12	09/09/12	-----S-				1	\$150.00	3.70			
N 4	KOAT	09/09/12	09/09/12	Su 6a A7N More in the AM	6-9a		:30				NM	1	\$150.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	09/03/12	09/09/12	-----S				1	\$150.00	3.90			
N 5	KOAT	09/10/12	09/10/12	Katie Couric M-F	2p-3p		:30				NM	1	\$150.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	09/10/12	09/16/12	M-----				1	\$150.00	2.50			
N 6	KOAT	09/04/12	09/07/12	Action 7 News @ 5p	5-530p		:30				NM	2	\$650.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	09/03/12	09/09/12	-TWTF--				2	\$325.00	5.00			
N 7	KOAT	09/10/12	09/10/12	Action 7 News @ 5p	5-530p		:30				NM	1	\$400.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
	Week:	09/10/12	09/16/12	M-----				1	\$400.00	5.00			
N 8	KOAT	09/04/12	09/10/12	Action 7 News @ 6p	6-630p		:30				NM	4	\$1,500.00
		Class of Time - Immediately Pre-emptible without notice											

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>				
Week:		09/03/12	09/09/12	-TWTF--				3	\$375.00	7.90				
Week:		09/10/12	09/16/12	M-----				1	\$375.00	7.90				
N 9	KOAT	09/04/12	09/07/12	Action 7 News @ 10p M-F	10-1030p		:30				NM	3	\$1,560.00	
Class of Time - Immediately Pre-emptible without notice														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>				
Week:		09/03/12	09/09/12	-TWTF--				3	\$520.00	6.60				
N 10	KOAT	09/10/12	09/10/12	Action 7 News @ 1030p	1030-1105p		:30				NM	1	\$400.00	
Class of Time - Immediately Pre-emptible without notice														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>				
Week:		09/10/12	09/16/12	M-----				1	\$400.00	5.50				
N 11	KOAT	09/08/12	09/08/12	Action 7 News @ 10p Sat	10-1035p		:30				NM	1	\$450.00	
Class of Time - Immediately Pre-emptible without notice														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>				
Week:		09/03/12	09/09/12	-----S-				1	\$450.00	5.80				
N 12	KOAT	09/09/12	09/09/12	Action 7 News @ 10p Sun	10-1030p		:30				NM	1	\$675.00	
Class of Time - Immediately Pre-emptible without notice														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>				
Week:		09/03/12	09/09/12	-----S				1	\$675.00	6.30				
N 13	KOAT	09/09/12	09/09/12	Action 7 News @ 1030p Sun	1030-1105p		:30				NM	1	\$650.00	
Class of Time - Immediately Pre-emptible without notice														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>				
Week:		09/03/12	09/09/12	-----S				1	\$650.00	5.00				
Totals										130.10			24	\$8,805.00

\*Tax 1 Note: New Mexico Tax Rate 7%

Time Period	# of Spots	Gross Amount	Net Amount	*Tax 1	Total
08/27/12 - 09/10/12	24	\$8,805.00	\$7,484.25	\$523.90	\$8,008.15
<b>Totals</b>	24	\$8,805.00	\$7,484.25	\$523.90	\$8,008.15

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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